

## Club Health Assessment for District T 1 through February 2012

| FRNATIONA      |                                 |                 | Status   |  | Membership                                     |                         |                           |     |  |         |   |  | Reports                                 |                       |  |  |                    | LCIF                                       |
|----------------|---------------------------------|-----------------|----------|--|--|-------------------------|---------------------------|-----|--|---------|---|--|---|-----------------------|--|--|--------------------|--|
| Club<br>Number | Club<br>Name                    | Charter<br>Date |          | Number of<br>imes on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped |     | Net C<br>Growth%   | ount 12 | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                 | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | No<br>Active<br>Email **                 | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                                 |                 |          |  | If below<br>15<br>members<br>appears<br>in red |                         |                           |     | If net loss<br>is greater<br>than 20%<br>appears<br>in red |         |   | If no repor<br>in 3<br>months<br>appears ir<br>red | more that<br>one year                   | n of o                | officers that<br>do not hav<br>an active |  |                    |  |
| Clubs les      | s than two years old            |                 |          |  |  |                         |                           |     |  |         |   |  |   |                       |  |  |                    |  |
| 110795 IQU     | IIQUE LA ESMERALDA              | 04/07/2011      | Cancelle | ed(8) <b>1</b>                                       | 0  | 0                       | 23                        | -23 | -100.00%   | 0       | 1   | 1  |   | None                  |  | N/A  | 90+ Days           |  |
| Clubs mo       | ore than two years old          | d               |          |  |  |                         |                           |     |  |         |   |  |   |                       |  |  |                    |  |
| 18194 ANT      | TOFAGASTA                       | 07/16/1952      | Active   |  | 22   | 0                       | 3                         | -3  | -12.00%  | 18      | 1   | 2  |   | 2                     |  | 4  |                    |  |
| 37066 ANT      | TOFAGASTA EL ANCLA              | 05/21/1979      | Active   |  | 15   | 0                       | 0                         | 0   | 0.00%  | 12      |   | 0  |   | 2                     |  | 1  | 90+ Days           |  |
|                | TOFAGASTA FLOR DEL<br>SIERTO    | 06/18/1997      | Active   |  | 16   | 0                       | 1                         | -1  | -5.88%   | 17      | 2   | 4  |   |                       |  | 12   |                    |  |
| 84014 ANT      |                                 | 10/05/2004      | Active   | 2  | 11   | 4                       | 1                         | 3   | 37.50%   | 12      | 1   | 2  |   |                       | P,M                                      | 4  |                    |  |
| 18195 ARIO     | CA                              | 02/26/1951      | Active   |  | 7  | 0                       | 3                         | -3  | -30.00%  | 13      | 1   | 0  |   | 2                     |  | 0  |                    |  |
| 31269 ARI      | CA SAN MARCOS                   | 10/21/1975      | Active   |  | 22   | 4                       | 1                         | 3   | 15.79%   | 22      | 6   | 0  |   | 2                     |  | 5  | 90+ Days           | \$20.00                                    |
| 18197 CAL      | _AMA                            | 07/15/1959      | Active   |  | 18   | 0                       | 0                         | 0   | 0.00%  | 18      |   | 15   |   |                       |  | 14   |                    |  |
| 68873 CAL      | _AMA INCA COYA                  | 05/29/2003      | Active   |  | 33   | 10                      | 20                        | -10 | -23.26%  | 43      | 2   | 0  |   |                       | T,M                                      | 2  | 90+ Days           |  |
| 18198 CAS      | SABLANCA                        | 05/09/1968      | Active   |  | 13   | 0                       | 0                         | 0   | 0.00%  | 13      |   | 14   |   | 3                     | Р  | N/R  |                    |  |
| 18200 CHI      | UQUICAMATA                      | 08/25/1956      | Active   | 1  | 19   | 2                       | 4                         | -2  | -9.52%   | 22      | 17  | 4  |   | 2                     | S  | 10   |                    |  |
| 18202 COF      | PIAPO                           | 11/03/1949      | Active   | 1  | 19   | 1                       | 8                         | -7  | -26.92%  | 25      | 2   | 1  |   |                       |  | 24   | 90+ Days           |  |
|                | PIAPO SAN FRANCISCO<br>LA SELVA | 05/10/2006      | Active   |  | 18   | 2                       | 4                         | -2  | -10.00%  | 18      | 1   | 0  |   |                       |  | 0  |                    | \$-373.72                                  |
|                | GO DE ALMAGRO                   | 09/24/1976      | Active   | 1  | 16   | 1                       | 0                         | 1   | 6.67%  | 16      |   | 2  |   |                       | Т  | N/R  | 90+ Days           |  |
|                | APEL DOMINGO ORTIZ DE           | 06/28/2002      | Active   |  | 17   | 4                       | 3                         | 1   | 6.25%  | 19      | 6   | 3  |   |                       | T,M                                      | 2  |                    |  |
| 18207 IQU      |                                 | 06/11/1952      | Active   |  | 12   | 1                       | 4                         | -3  | -20.00%  | 15      | 21  | 1  |   |                       |  | 9  |                    |  |
|                | IIQUE LEONAS DE<br>RAPACA       | 03/30/2004      | Active   | 1  | 18   | 0                       | 3                         | -3  | -14.29%  | 15      | 3   | 1  |   |                       | Т  | 4  |                    |  |
| 18210 LAS      |                                 | 01/05/1950      | Active   |  | 17   | 0                       | 0                         | 0   | 0.00%  | 17      |   | 0  |   |                       |  | 0  |                    |  |
| 18213 LOS      | SANDES                          | 10/29/1949      | Active   |  | 12   | 0                       | 0                         | 0   | 0.00%  | 12      |   | 8  |   | 3                     | S,T,M                                    | N/R  |                    | \$20.00                                    |
| 18217 OLM      | MUE                             | 10/25/1966      | Active   | 1  | 18   | 3                       | 4                         | -1  | -5.26%   | 18      | 7   | 1  |   | 4                     | P,T                                      | 30   |                    |  |
| 18218 OVA      | ALLE                            | 10/09/1950      | Active   | 1  | 26   | 0                       | 0                         | 0   | 0.00%  | 27      |   | 11   |   |                       | P,S                                      | 19   |                    |  |
| 37127 PEN      | NA BLANCA                       | 05/24/1979      | Active   |  | 11   | 1                       | 4                         | -3  | -21.43%  | 14      | 3   | 0  |   | 2                     | М  | 0  | 90+ Days           | \$140.00                                   |
| 38468 PEN      | NUELAS                          | 05/06/1980      | Active   | 1  | 15   | 0                       | 0                         | 0   | 0.00%  | 14      |   | 3  |   |                       | Т  | 49   |                    |  |



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| <b>TERNATIONAL</b>                 |   |                 | 5        | Status   |  | Membership                             |                                    |  |                                       |  |  |             | Reports                                      |  |  |  |  |  |
|------------------------------------|---|-----------------|----------|--|--|--|------------------------------------|--|---------------------------------------|--|--|-------------|--|--|--|--|--|--|
| Club<br>Numbe                      | Club<br>r Name                                | Charter<br>Date |          | Number of<br>Times on Statu<br>Quo within 2<br>years |  | Members Me                             | YTD YT<br>embers Ne<br>ropped Grov | t Growth%  | Count 12                              | vg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                 |             | President<br>Rotation                        | No<br>Active<br>Email **                 | Months<br>Since Las<br>Activity<br>Report ** | Account                                  | Donations<br>for current<br>Fiscal<br>Year |  |
|                                    |   |                 |          |  | If below<br>15<br>members<br>appears<br>in red |  |                                    | If net los<br>is greate<br>than 20%<br>appears<br>in red | er<br>%<br>s                          |  | If no repor<br>in 3<br>months<br>appears in<br>red | more that   | n of repeat                                  | officers that<br>do not hav<br>an active |  |  |  |  |
| 18222                              | QUILPUE                                       | 08/10/1949      | Active   |  | 24   | 0                                      | 0                                  | 0.00%  | 6 24                                  |  | 1  |             |  | Т  | 23   |  |  |  |
| 18223                              | QUINTERO                                      | 10/14/1953      | Active   | 1  | 11   | 2                                      | 0                                  | 2 22.22%   | 6 10                                  |  | 4  |             | 6  | P,T                                      | 74   | 90+ Days                                 |  |  |
| 18226                              | SAN FELIPE                                    | 05/31/1950      | Active   |  | 15   | 0                                      | 2 -                                | 2 -11.76%  | 6 17                                  | 3  | 5  |             |  | Р  | 21   | 90+ Days                                 |  |  |
| 18215                              | SAN LORENZO                                   | 09/15/1964      | Active   |  | 12   | 0                                      | 1 -                                | 1 -7.69%   | 6 15                                  | 10   | 3  |             |  |  | 14   |  |  |  |
| 103746                             | SAN PEDRO DE ATACAMA                          | 11/12/2008      | Active   |  | 13   | 0                                      | 0                                  | 0.00%  | 6 13                                  |  | 27   |             | 4  |  | N/R  | 90+ Days                                 |  |  |
| 30129                              | SANTA MARIA                                   | 01/20/1975      | Active   |  | 16   | 0                                      | 0                                  | 0.00%  | 6 14                                  |  | 10   |             |  | P,S,M                                    | N/R  |  | \$40.00                                    |  |
| 18228                              | TOCOPILLA                                     | 10/12/1955      | Active   |  | 22   | 0                                      | 1 -                                | 1 -4.35%   | 6 20                                  | 3  | 4  |             |  | M  | 64   |  |  |  |
| 18229                              | VALLENAR                                      | 10/07/1950      | Active   |  | 15   | 1                                      | 1                                  | 0.00%  | 6 15                                  | 2  | 0  |             |  |  | 0  |  |  |  |
| 18230                              | VALPARAISO                                    | 01/14/1949      | Active   |  | 28   | 2                                      | 2                                  | 0.00%  | 6 28                                  | 8  | 1  |             | 2  | S,T                                      | 21   |  | \$20.00                                    |  |
| 29962                              | VALPARAISO ALMENDRAL                          | 11/25/1974      | Active   |  | 10   | 0                                      | 0                                  | 0.00%  | 6 10                                  |  | 8  |             | 5  | P,M                                      | N/R  |  |  |  |
| 34204                              | VALPARAISO PLAYA ANCHA                        | 06/27/1977      | Active   | 1  | 11   | 0                                      | 1 -                                | 1 -8.33%   | 6 12                                  | 25   | 3  |             | 2  | P,S                                      | N/R  |  |  |  |
| 18231                              | VILLA ALEMANA                                 | 08/15/1949      | Active   |  | 16   | 1                                      | 3 -                                | 2 -11.11%  | 6 18                                  | 8  | 1  |             | 5  | Т  | 1  | 90+ Days                                 |  |  |
| 18232                              | VINA DEL MAR                                  | 04/15/1967      | Active   |  | 15   | 0                                      | 2 -                                | 2 -11.76%  | 6 17                                  | 3  | 2  |             |  |  | N/R  |  | \$40.00                                    |  |
| 34392                              | VINA DEL MAR CONCON                           | 08/24/1977      | Cancelle | ed(6) <b>1</b>                                       | 0  | 0                                      | 11 -1                              | 1 -100.00%   | <mark>6 11</mark>                     | 13   | 3  |             | None   |  | N/A  |  |  |  |
| 64707                              | VINA DEL MAR MARINA VINA                      | 10/09/2001      | Active   |  | 17   | 0                                      | 0                                  | 0.00%  | 6 17                                  |  | 5  |             | 4  | P,S,M                                    | 4  |  |  |  |
| 34030                              | VINA DEL MAR RENACA L C                       | 06/08/1977      | Active   | 2  | 11   | 0                                      | 0                                  | 0.00%  | 6 11                                  |  | 3  |             | 2  |  | 30   |  |  |  |
| Current<br>Total<br>Clubs<br>Count | New Cancelled Net Tot<br>Clubs Clubs Club Mem |                 |          | Growth   | Member<br>Count 12<br>Months<br>Ago            | Average<br>Member<br>Count<br>Per Club | with less t                        | bs % No<br>han MMR<br>in<br>rs 3 Month                   | % No<br>Office<br>Report<br>s 12 Mont | r with<br>in balance                               | of CI  | ubs<br>1 in | status Quo<br>Clubs<br>Financial<br>spension |  |  | Members % Lost Ca Due to No Cancellation | ncelled for<br>n-Financial                 |  |
| 37                                 | 0 2 -2 6                                      | 11 39 1         | 10 -7′   | 1 -10.41%  | 652  | 17                                     | 81                                 | <b>%</b> 49  | % 0%                                  | 27%  |  | 0           | 0%   | 2  | 18   | 30                                       | 50%  |  |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.